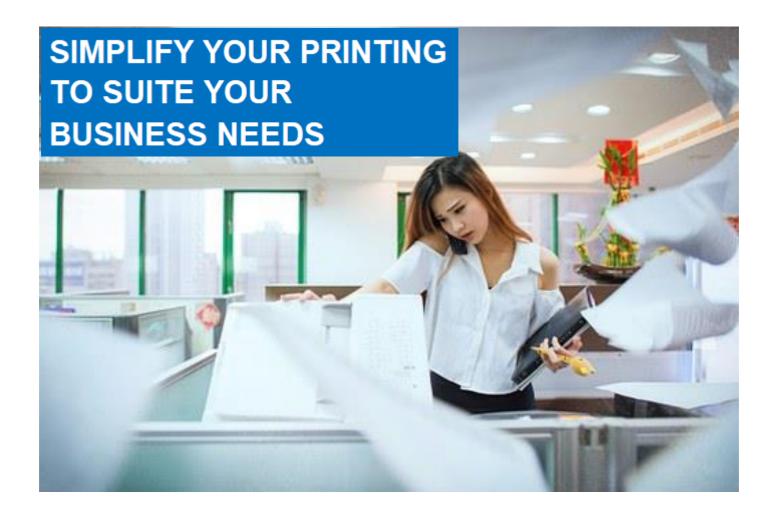


# A BETTER WAY TO MANAGE YOUR PRINTERS AND COPIERS

YOUR PRINTING MADE EASY



#### **MANAGED PRINT SERVICES**

Kubic are experts in delivering holistic, flexible and cost-effective Managed Print Service (MPS) to create an optimal print environment by managing all your business document, print, copy and scanning needs.

This means that we take care of equipment purchasing and finance, installation and training, consumables and toner supplies and ongoing service. Rather than dealing with multiple suppliers you only deal with us. That means one bill, one phone number to call and one supplier that knows your company and truly values your business.

Our guaranteed Total Cost of Output model bundles the purchase of equipment, consumables and service to a transparent, cost-effective package so that you know how much it costs to print each page.

And as your business needs change We offer you flexibility to change your arrangements, maintaining your efficiency.

#### DO YOU KNOW HOW MUCH YOU ARE SPENDING?

Many businesses have don't have a clear idea about how much they are printing or how many printers they have. You may have an existing printer that works fine, but if it's not designed for the job the running costs of paper and toner mean it isn't great value.

Similarly, it's difficult for businesses to get an overall view on how much paper they're using.

Printing costs account for between 1% and 3% of a business's expenditure. In cash terms, that means the average business prints off 1,100 pages per employee per year with the wrong devices could be costing a small fortune.

This is where Kubic can help, in providing a no-cost audit to show you how much your printing and copying costs you today and how to make it cost less.

#### WANT TO REDUCE YOUR CARBON FOOTPRINT? PRINT LESS

The world's carbon emissions are rising steadily as are Australia's emissions per capita.

What if your business could reduce its costs and its carbon footprint at the same time?

The good news is, while 'paperless' maybe an unachievable ideal, 'less paper' is not that hard a nut to crack. Reducing your print output is not only a far better environmental outcome than recycling, it's also a powerful way to reduce costs



#### GAIN CONTROL OVER YOUR PRINT ENVIRONMENT WITH MPS



Wholistic print service



Single Point of Contact



One Invoice



Consistent cost per page



Device consolidation



Saved time & money



Reduce paper

### OUR SOLUTIONS DELIVER REAL VALUE TO YOUR BUSINESS

#### **HOW WE DO IT**

When we engage with you, we follow a four-step process that leads to understanding your print costs and needs, ultimately saving you money and improving efficiency.

- We audit your current print environment.
- We propose a solution designed for your business.
- We implement your plan and ensure it's working well in your business.
- We review how things are going and evolve as your needs change.

#### **OUR SOLUTIONS**

At Upstream we know there is more to printing solutions than 'off-the-shelf' devices or software.

Every business has unique needs.

That is why we shape our solutions to suit your business – with flexibility and features to create your ideal print environment, optimising your devices to improve document output and paper management processes.

#### WHO WE ARE

Kubic, an Australian owned and operated company, is one of Australia's leading document and print management solutions companies.

Kubic provides workflow and print solutions for some of Australia's most recognised brands, concentrating on delivering flexible, cost-effective solutions that provide real value.

## WHAT ELSE CAN KUBIC OFFER?

Kubic helps businesses work smarter, digitally. With a history in Australia's leading content, workflow and print management solutions companies.

Kubic's strengths lie in understanding the immediate and long-term goals for improving processes and reducing paperwork, data entry and duplication, effectively streamlining and optimising workflow, delivering flexible, cost-effective solutions that provide real value.

Have you identified document processes in your business that are weighing you down? Interested in finding out how they can be improved? Get in touch with our specialists, we're always here to help.

#### **OUR SOLUTIONS IMPROVE YOUR BUSINESS**

Every Kubic solution is uniquely tailored to solve a business problem. That's why our suite of award-winning products is customised based on your business needs.

Our tailored software solutions integrate to help deliver efficiencies, alleviate your administrative burden, improve business processes and assist in meeting regulatory compliance requirements.

Our solutions include workflow, content management, 'Smart' barcode forms, cost recovery, and print management to name a few. We specialise in business processes such as POD, HR onboarding, Accounts Payable automation, Sign on Glass mobility solutions, as well as having extensive experience in document storage and retrieval.

And because the solutions suite is modular, we only implement the solutions you need.



HR ONBOARDING & DOCUMENTATION



SECURITY & COMPLIANCE



DOCUMENT MANAGEMENT



VISITOR



PROOF OF DELIVERY



MANAGEMENT

AUTOMATED WORKFLOW



STORAGE & RETRIEVAL



MOBILITY & FIELD OPERATIONS

Interested in improving your business productivity?
Talk to the experts today.

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